

1 send a letter and say sign off on it. Certified  
2 letter. There's a number of ways. And Mr. Vitone said  
3 he absolutely never thought his UM was taken off so he  
4 had no reason to reinstate coverage he didn't know was  
5 taken from him in the first place. That is the state  
6 of the affairs in this unfortunate incident. Thank  
7 you.

8 Thank you, your Honor.

9 THE COURT: Thank you, Mr. White. All right.  
10 Ladies and gentlemen, I'm going to move directly into  
11 my instructions to you so I can get you out into the  
12 jury room to deliberate this case. So don't worry  
13 about writing all these instructions down. You may  
14 take notes, of course, but my practice is to send a  
15 written copy of my instructions into the jury room with  
16 you so that you can use that as a guide to help you  
17 with your deliberations.

18 So what I'm going to do now is instruct you on  
19 the law that is applicable to this case. Now, your  
20 duty is to find the facts from all of the evidence that  
21 you've heard during the course of this trial and to  
22 those facts you will apply the law as I give it to you  
23 now. You must follow the law as I give it to you  
24 whether you agree with that law or not. You must not  
25 be influenced in your deliberations by any personal

1 likes or dislikes, any opinions or prejudices or biases  
2 or any sympathy of any kind. What that means is you  
3 must decide this case solely on the evidence that has  
4 been put forward during the course of the trial.

5 Now, you may recall that you took an oath at the  
6 beginning of the case promising to do this, and it  
7 would be a violation of that oath to base your decision  
8 in this case on any version of the law other than what  
9 is contained in my instructions to you now.

10 Now, in following my instructions, you must  
11 consider them as a whole, and you must follow all of  
12 them and not single one instruction over any other.  
13 All of the instructions are equally important.

14 Further, you must not read into these  
15 instructions or into anything that I have said or done  
16 during the course of this trial to indicate to you or  
17 to give any suggestion to you as to what I think the  
18 facts of this case are or what the verdict in this case  
19 ought to be. That is up to you and you alone and that  
20 is your job as the jury in this case.

21 Now, as you've heard -- I'm just going to  
22 briefly summarize for you what the contentions of the  
23 parties are in this case. Ms. Wagenmaker and  
24 Mr. Vitone contend that the Amica Mutual Insurance  
25 Company essentially breached their contract of

1 insurance to provide them with insurance benefits for  
2 injuries that they sustained as a result of the  
3 automobile accident that you have heard about with an  
4 uninsured motorist.

5 Now, both Ms. Wagenmaker and Mr. Vitone contend  
6 that they qualify for insurance benefits under the  
7 uninsured motorist provisions of an automobile  
8 insurance policy that was issued to Mr. Vitone by  
9 Amica.

10 Amica, on the other hand, denies the coverage  
11 exists and contends that Mr. Vitone cancelled his  
12 uninsured motorist coverage for his 1998 Chevrolet  
13 Corvette prior to the accident. Mr. Vitone disputes  
14 that he authorized such a change to his policy so it's  
15 your job to decide whether the uninsured motorist  
16 coverage exists on the 1998 Corvette.

17 Now, I spoke at the beginning of the case a bit  
18 about burdens of proof. And I want to take a minute to  
19 explain those burdens now in a little further detail.

20 In this case, like most cases, the law places  
21 the burden of proof on the plaintiff. What this means  
22 is that the law imposes on the plaintiff the obligation  
23 or the responsibility of proving his or her claim. The  
24 law requires, essentially, what that means in effect is  
25 that one who advances a proposition or makes a claim

1 has the burden of sustaining the validity of that  
2 claim. So because the Plaintiff is advancing the  
3 proposition that the Defendant should be held  
4 responsible, it is the Plaintiff who has the  
5 responsibility of producing evidence which leads you to  
6 believe that what the Plaintiff claims is more likely  
7 true than not true.

8 The defendant, on the other hand, generally  
9 speaking, has no obligation to produce evidence  
10 concerning a plaintiff's claim. The defendant does not  
11 have to disprove what the plaintiff claims is true. So  
12 the burden is on one who is making a claim to prove the  
13 elements of that claim to you.

14 Now, in this case, however, we have not only  
15 Ms. Wagenmaker and Mr. Vitone's claim against Amica,  
16 but we also have Amica's claim against Ms. Wagenmaker  
17 and Mr. Vitone. You remember at the beginning of the  
18 trial I explained to you that we had claims going both  
19 directions.

20 So as I explained earlier, Amica is claiming  
21 that Mr. Vitone cancelled his uninsured motorist  
22 coverage and never agreed it, that is, Amica never  
23 agreed to extend uninsured motorist coverage on the  
24 1998 Chevrolet Corvette. And it, Amica, has asserted  
25 those claims against both Wagenmaker and Vitone.

1           Now, Ms. Wagenmaker and Mr. Vitone are claiming  
2           that Mr. Vitone never agreed to the cancellation of his  
3           uninsured motorist coverage and that his policy does  
4           provide coverage, and they've asserted those claims  
5           against Amica.

6           So for purposes of determining the outcome of  
7           these claims, the burden of proof is on the party  
8           advancing the claim. Since the law places the burden  
9           of proving the validity of a claim upon one who is  
10          making the claim, then it's logical that the burden of  
11          proof must be on anyone making a claim whether it is  
12          the original claim in the case or whether it's a  
13          counter-claim or whether it's against a third party.  
14          The burden is always on the party that is bringing the  
15          claim to prove the elements of its claim.

16          Now, in addition to imposing the burden of proof  
17          on one making the claim, the law also requires that the  
18          proof and the support of any given claim reach a  
19          certain level or a standard. In this case, the level  
20          of proof required is proof by a preponderance of the  
21          evidence. In proving a claim, the party asserting the  
22          claim must prove each and every element of that claim  
23          by a preponderance of the evidence. Preponderance of  
24          the evidence, in essence, means the greater weight of  
25          the evidence. To put it another way, the evidence must

1 leave you satisfied that the evidence shows that what  
2 the party is claiming is more probably true than not  
3 true.

4 Now, do not confuse this with the burden of  
5 proof in a criminal case of proving something beyond a  
6 reasonable doubt. Proof beyond a reasonable doubt does  
7 not apply in civil cases. It is a special standard  
8 that applies in the criminal law, and you should put  
9 that standard of proof out of your thoughts.

10 You might recall at the beginning of the case I  
11 gave you the example of an old-fashioned scale. You  
12 essentially put the evidence of what each party is  
13 claiming on the scale, and the party who is making the  
14 claim has the burden of making that scale tip at least  
15 somewhat in favor of what they are claiming.

16 All right. Now, this case involves a dispute  
17 concerning uninsured motorist coverage under an  
18 automobile insurance policy. Now, it's important to  
19 keep in mind that, in Rhode Island, uninsured motorist  
20 coverage is not personal protection. It follows a  
21 specific vehicle and not the individual who is insured.  
22 In other words, if an insured owns multiple vehicles,  
23 just because he properly insures one vehicle with  
24 uninsured motorist coverage does not mean that all  
25 other vehicles he may own are also covered.

1           Now, essentially, what we're dealing with here  
2           is an insurance contract. So I'm going to give you  
3           some instructions on the law of contracts that will  
4           help guide you. Now, a contract is a legally  
5           enforceable promise or agreement that is made between  
6           two or more parties. It's a promise or agreement that  
7           creates an obligation to do or to not do certain  
8           things. It is a consensual endeavor, that is, it's  
9           based on mutual, informed and voluntary consent between  
10          the contracting parties. And in order to form a valid  
11          contract, each party to the contract must have an  
12          intent to promise that which he or she or it has  
13          promised. Each party must also intend to be bound by  
14          that promise or agreement.

15                 In every contract in Rhode Island, both parties  
16                 are obliged to act in good faith and to deal fairly  
17                 with the other side. Here the parties agree that until  
18                 October 12, 2005, Amica provided Mr. Vitone uninsured  
19                 motorist coverage for his 1998 Chevrolet Corvette.  
20                 Amica contends that on October 12, 2005, Mr. Vitone  
21                 modified his insurance contract and cancelled the  
22                 uninsured motorist coverage for the 1998 Corvette and,  
23                 moreover, that it never agreed to extend Mr. Vitone  
24                 uninsured motorist coverage beyond the policy term.

25                 Mr. Vitone claims that he never requested or

1 agreed to deletion of his uninsured motorist coverage  
2 on his 1998 Chevrolet Corvette and that Amica removed  
3 this coverage without his permission or consent. It is  
4 for you, the jury, to determine whether Mr. Vitone did,  
5 in fact, request or agree to deletion of his uninsured  
6 motorist coverage and/or whether Amica agreed to extend  
7 such coverage.

8 Now, a contract can be changed if both parties  
9 agree to the changes. Just as the original contract  
10 becomes binding when the parties reach an agreement,  
11 any changes become binding and a part of the contract  
12 when the parties agree to them. To establish there was  
13 modification or a modification of the contract, it must  
14 be proven that there was an offer and an acceptance of  
15 the contract changes; that there was mutual assent to  
16 the contract changes; that there was consideration for  
17 the contract changes; and that the parties intended to  
18 be bound by the modification.

19 In situations of modifications to contracts,  
20 consideration means that some benefit, whether in money  
21 or otherwise, was given to the party that allowed the  
22 change which benefited the other. The party seeking to  
23 prove the existence of an agreement to change the terms  
24 of a contract must do so by a preponderance of the  
25 evidence.



1           An agreement to modify or change a contract may  
2 be made by oral agreement even when the original  
3 contract was a written one. If you find that the  
4 parties act in a way consistent with the changes  
5 claimed, as opposed to the letter of the contract, this  
6 would support a claim that the contract was changed or  
7 modified by the parties. If one party continues to  
8 perform according to the original terms, this may  
9 support a claim that no meeting of the minds has  
10 occurred and that the contract has not been modified.

11           Now, consent is a necessary element of modifying  
12 an existing insurance policy. Both the insurer and the  
13 policyholder must agree to the change, and the insurer  
14 must notify the policyholder of the change. Where the  
15 modification includes a reduction or a cancellation of  
16 coverage, the insurer can notify the insured by mailing  
17 written notice to the insured at the address shown in  
18 policy. That notice should clearly and unequivocally  
19 state the specific reason or reasons that the insurer  
20 relied upon in taking its action. Once a policy is  
21 issued, the insurer has no legal right to unilaterally  
22 change the terms of the policy, meaning an insurer has  
23 no right to alter a policy without the agreement of the  
24 policyholder.

25           In determining whether consent was given, you

1 may use the surrounding circumstances to aid you. In  
2 other words, consent may be inferred based on other  
3 evidence.

4 For example, you may rely on the parties'  
5 dealings with each other, the documents that have been  
6 received into evidence, and other evidence such as how  
7 the parties have dealt with each other in the past.  
8 Whether consent was given must be considered in light  
9 of all of the facts and circumstances surrounding the  
10 parties' dealings.

11 Written notification of an agreed-to change to  
12 an insurance policy provided by the insurer to the  
13 policyholder is effected only where that written  
14 notification evidences the prior agreement between the  
15 parties to modify the policy terms.

16 In other words, where the parties have  
17 previously agreed to change the terms of the policy and  
18 the insurer provides the policyholder with written  
19 notification of that prior agreement, the parties have  
20 effectively modified the terms of the insurance policy.

21 It matters not whether the policyholder reads or  
22 reviews the written notification. On the other hand,  
23 written notification of a change that the policyholder  
24 has not agreed to is not effective just because it's  
25 mailed to the policyholder.

1           Furthermore, the fact that a policyholder  
2 remains silent and does not contact his insurance  
3 company after having received a written notice of an  
4 unauthorized change to his policy does not necessarily  
5 mean he has consented to the change. You are free to  
6 draw whatever inferences you wish from this evidence or  
7 none at all.

8           So now that you know what it is that the parties  
9 must each prove to prevail in this case and the  
10 standard of proof to be applied, the next question is  
11 how do you go about determining whether a party has met  
12 that burden.

13           Obviously, you must make your determinations  
14 solely from the evidence that is properly before you  
15 and from any reasonable and legitimate inferences to be  
16 drawn from that evidence.

17           The evidence that is properly before you  
18 includes the testimony of witnesses, the exhibits that  
19 I have admitted into evidence and any stipulations  
20 between the attorneys in which they have agreed to what  
21 a particular fact is.

22           Now, from that evidence you may draw whatever  
23 conclusions are reasonable under the circumstances.  
24 The evidence that is properly before you does not  
25 include the following: Comments or statements by

1 attorneys. Remember that attorneys are not witnesses.  
2 What they have said in their opening statements and  
3 just now in their closing arguments and at other times  
4 during the course of the trial is intended to help you  
5 interpret the evidence but it is not evidence.

6 So if the facts as you remember them differ from  
7 the way the lawyers have stated them, then it is your  
8 memory that controls.

9 Second, answers given by witnesses which I  
10 ordered stricken or instructed you to disregard is not  
11 evidence.

12 Third, any documents, photographs, flip chart  
13 drawings, other items that have been referred to or  
14 used or drawn but have not been admitted into evidence  
15 are not evidence. And there may have been a few of  
16 those during the course of this trial. And to the  
17 extent that there have been and they haven't been  
18 introduced into evidence, then you may not consider  
19 them except to the extent for the purposes that they  
20 may have been read or shown to you during the course of  
21 the trial.

22 Anything that you may have heard or seen outside  
23 of this courtroom regarding the events in question or  
24 the participants in this case is not evidence. So none  
25 of these things may be considered by you as evidence.

1           Now, as to the testimony of witnesses, your  
2           principal task as jurors is to determine the  
3           credibility of the witnesses and the weight you will  
4           give to the testimony of each. Whether a party has  
5           sustained its burden of proof does not depend on the  
6           number of witnesses it has called or the number  
7           exhibits it has offered but instead upon the nature and  
8           quality of the evidence presented. You do not have to  
9           accept the testimony of a witness if you find the  
10          witness is not credible. You must decide which  
11          witnesses to believe and which facts are true. To do  
12          this, you must look at all the evidence, drawing upon  
13          your common sense and your personal experience.

14                 In making that determination, there are several  
15          factors that you may consider. One is the opportunity  
16          or lack of opportunity that the witness had to acquire  
17          the knowledge of the facts about which the witness has  
18          testified. In other words, was the witness in a  
19          position to have accurately perceived the facts that  
20          the witness has related to you.

21                 Second, the reliability or unreliability of the  
22          witness's memory. In other words, did the witness have  
23          a clear recollection of what happened or was the  
24          witness's memory uncertain or unclear.

25                 Third, the witness's appearance on the stand.

1 Did the witness appear to be a person who was telling  
2 the complete and unadulterated truth, or did it appear  
3 that the witness was slanting things one way or  
4 another, either consciously or unconsciously.

5 Fourth, the probability or improbability of the  
6 witness's testimony. Did what the witness have to say  
7 sound reasonable or plausible, or did it appear to be  
8 highly unlikely or improbable.

9 Fifth, whether the witness had anything to gain  
10 or lose from the outcome of this case. In other words,  
11 was the witness totally impartial or did the witness  
12 have some stake in the outcome or some reason to favor  
13 one side or the another.

14 So in assessing credibility, you may also  
15 consider whether on some prior occasion the witness  
16 made statements that contradict the testimony that he  
17 or she gave during the course of this trial. If you  
18 conclude that the witness did at some time make  
19 statements that were materially different from what the  
20 witness said during the trial, you may take that into  
21 account in assessing that witness's credibility or  
22 determining the weight that you will give to that  
23 testimony.

24 Now, in evaluating the evidence, remember you're  
25 not required to believe something to be a fact just

1 because a witness has stated it to be a fact and no one  
2 has contradicted what that witness has said.

3 If in light of all of the evidence you believe  
4 the witness is mistaken or has testified falsely or  
5 that he or she is proposing something that is  
6 inherently impossible or unworthy of belief, then you  
7 may disregard that witness's testimony, even in the  
8 absence of any contradictory evidence.

9 You should also bear in mind that it's not the  
10 number of witnesses testifying on either side of an  
11 issue that determines where the weight of evidence  
12 lies. Weight of evidence is also not determined by how  
13 many witnesses testified -- well, that doesn't apply.  
14 Never mind. The bottom line is it is the quality of  
15 each witness's testimony that counts.

16 So just because one witness testifies on one  
17 side of an issue and one witness testifies on the other  
18 side doesn't necessarily mean that the evidence is  
19 evenly balanced. If you feel that one of the witnesses  
20 is more credible than the other for whatever reason,  
21 then you may find that the weight of the evidence lies  
22 on the side of that witness. Similarly, just because  
23 there may be more witnesses testifying on one side of  
24 an issue than on another does not mean that the weight  
25 of evidence lies in favor of the greater number of

1 witnesses. Once again, it's the credibility or the  
2 quality of the testimony that determines where the  
3 weight of the evidence lies.

4 Now, in addition to assessing the credibility of  
5 the witnesses and the weight to be given their  
6 testimony, you should evaluate the exhibits, which you  
7 will have with you in the jury room. Examine them and  
8 consider them carefully.

9 Bear in mind that merely because an exhibit has  
10 been admitted into evidence does not mean that you're  
11 required to accept it at face value. Like the  
12 testimony of a witness, the significance of an exhibit  
13 or the weight you attach to it will depend on your  
14 evaluation of that exhibit in light of all the facts  
15 and circumstances of the case.

16 Now, as I mentioned at the beginning of the  
17 trial, evidence may be either direct or circumstantial.  
18 As I told you, direct evidence is the direct proof of a  
19 fact from the testimony such as an eyewitness, and  
20 circumstantial evidence is the proof of one or more  
21 facts from which you can infer the existence of another  
22 fact.

23 You should consider both kinds of evidence and,  
24 as a general rule, the law makes no distinction between  
25 the weight to be given to either direct evidence or



1 circumstantial evidence. Again, it is for you to  
2 decide how much weight to give to any evidence.

3 So direct evidence may prove a fact by itself.  
4 It does not require other evidence. It does not  
5 require you to draw any inferences. A witness's  
6 testimony is direct evidence when the witness testifies  
7 as to what he or she saw or heard or felt.

8 In other words, when a witness testifies about  
9 what is known from his or her own knowledge, by virtue  
10 of his or her own senses or what he or she sees,  
11 touches, hears, that is what direct evidence is. The  
12 only question is whether you believe the witness's  
13 testimony. A document or physical object may also be  
14 evidence when it can prove a material fact by itself  
15 without any other evidence or inference. You may, of  
16 course, have to determine the genuineness of the  
17 document or the object.

18 Circumstantial evidence is different from direct  
19 evidence. It cannot prove a material fact by itself.  
20 Rather, it is evidence that tends to prove a material  
21 fact when considered together with other evidence or by  
22 drawing certain inferences.

23 Now, the strength of inferences arising from  
24 circumstantial evidence is for you to decide, and it's  
25 for you to decide how much weight to give any evidence

1 that has been presented. Inferences from  
2 circumstantial evidence may be drawn on the basis of  
3 reason, experience and common sense. Inferences may  
4 not, however, be drawn from guesswork or speculation or  
5 conjecture. The law does not require a party to  
6 introduce direct evidence. A party may prove a fact  
7 entirely by circumstantial evidence or by a combination  
8 of direct and circumstantial evidence.

9 Circumstantial evidence is no less valuable than  
10 direct evidence. So as I've said, you're to consider  
11 all the evidence in this case, both direct and  
12 circumstantial, and determine what the facts of the  
13 case are in arriving at your verdict.

14 Now, as I have said many times, it's for you to  
15 decide what the facts of this case are, and you should  
16 not interpret anything I have said or done during the  
17 course of this trial as to indicate any opinion on my  
18 part as to what the facts of the case may be. I have  
19 not intended to express any such opinion to you and you  
20 should not be concerned about what my opinion is about  
21 the facts of this case. That is entirely up to you to  
22 decide the facts.

23 Also, during the course of the trial, you've  
24 heard some occasions when the attorneys have objected  
25 to a question that has been asked of a witness. You

1 should not penalize an attorney or, more importantly,  
2 his client for objecting. It's the attorney's right  
3 and duty to protect the client's interest by objecting  
4 to a question that they believe is not in conformance  
5 with or satisfies the Rules of Evidence. So if I  
6 sustained the objection, then it's important that you  
7 not speculate as to what the answer to the objected to  
8 question may have been. By sustaining the objection,  
9 I've held that the evidence should not be considered.

10 Now, no bias in favor of any person or cause or  
11 corporation, nor prejudice against any person or cause  
12 or corporation, nor sympathy of any kind whatsoever  
13 should be permitted to influence you during the course  
14 of your deliberations. All that any party here is  
15 entitled to, or for that matter expects from you, is a  
16 verdict that is based on your scrupulous and  
17 conscientious examination of the evidence that is  
18 before you and the application of the law as I have  
19 just explained it to you.

20 Now, in order to return a verdict in this case ,  
21 all ten of you must agree -- eight I should say, eight  
22 of you must agree. If there were ten, we'd have a  
23 problem -- must agree as to what the verdict will be.  
24 So there are two things that I want you to keep in mind  
25 during the course of your deliberations.

1           On one hand, you should listen carefully as to  
2 what your fellow jurors have to say and be open-minded  
3 enough to change your opinion if you become convinced  
4 that your opinion was incorrect.

5           On the other hand, you must recognize that each  
6 of you have an individual responsibility to vote for  
7 the verdict that you believe is the correct one based  
8 on the evidence that has been presented and the law as  
9 I explained it.

10           Accordingly, you should have the courage to  
11 stick to you opinion even though some or all of the  
12 other jurors disagree as long as you have listened to  
13 their views with an open mind.

14           Now, when you begin your deliberations, I want  
15 you to elect one member of your group of the jury to be  
16 your foreperson. The foreperson will preside over your  
17 deliberations and will speak for you here in court.  
18 You will then discuss the case with your fellow jurors  
19 and reach an agreement, if you can do so. Your verdict  
20 must be unanimous, as I've stated. Each of you must  
21 decide the case for yourself, but you should do so only  
22 after you've considered all the evidence, discussed it  
23 fully with your fellow jurors and listened to the  
24 views of your fellow jurors. Do not be afraid to  
25 change your opinion if during the course of the

1 deliberations the discussion persuades you that you  
2 should do so. Do not come to a decision simply because  
3 other jurors think it is right.

4 Now, if for any reason it becomes necessary  
5 during the course of your deliberations to communicate  
6 with me, you may send a note through the marshall  
7 signed by the foreperson. No member of the jury should  
8 ever attempt to contact me except by a signed writing,  
9 and I will communicate with any member of the jury on  
10 anything concerning this case only in writing or here  
11 in open court.

12 Now, this has been a short trial, and I want you  
13 to keep in mind that if any reference by counsel to any  
14 matters of evidence does not coincide with your  
15 recollection, it's your recollection that controls  
16 during deliberations. Now, occasionally, jurors will  
17 want to rehear testimony, but in a very short trial  
18 like this your collective recollections should be  
19 sufficient for you to deliberate effectively. If for  
20 some reason you do want to rehear testimony, just  
21 understand that can be a cumbersome process and you  
22 need to consider your request very carefully.

23 Now, a verdict form has been prepared for you.  
24 And that verdict includes a single question, which is:  
25 Did uninsured motorist coverage exist for Vito Vitone's

1 1998 Chevrolet Corvette at the time of the July 3, 2006  
2 accident?

3 When you reach a verdict, the verdict form  
4 should be filled out and signed by the foreperson,  
5 dated, and then you should advise the marshal that  
6 you're ready to return to the courtroom.

7 And as I said at the very beginning, a copy of  
8 my instructions will be sent into the jury room in a  
9 little bit to help guide you during your deliberations  
10 but keep in mind my jury instructions are as I have  
11 given them to you from the bench and what is sent into  
12 the jury room is simply a guide for you.

13 So ladies and gentlemen, that completes my  
14 instructions to you. We'll now swear the marshal.

15 (Marshal sworn.)

16 MR. OLIVEIRA: Your Honor, before the jury  
17 retires, I need to be heard.

18 THE COURT: Come up.

19 (Side-bar conference on the record.)

20 MR. OLIVEIRA: I understand that when the Court  
21 ruled on summary judgment motions, it preserved the  
22 limited issue for trial. I've attempted to preserve  
23 Ms. Wagenmaker's position. However, your Honor, the  
24 Court made two statements during its charge that we do  
25 take issue with. One was the Court said that both